



COALITION CYBER CASE STUDY

Healthcare practice helps stay compliant with Coalition's included Employee Security Training

Under the heavy burden of increasing regulation, and following a less than stellar claims experience with a traditional insurer after a previous data breach, a Michigan-based healthcare organization turned to Coalition for both superior coverage, and help with regulatory compliance both nationally and on a global scale. The organization was looking for an insurance policy that:

- Provided broad coverage for privacy regulations including local, state, federal, and foreign laws such as GDPR
- Included coverage for voluntary notification (which wasn't covered in their last policy) with no caps on the number of individuals notified
- Went beyond just insurance — they needed help with compliance and cybersecurity to protect their patient data

And in addition to receiving superior coverage, they've re-written their security policies with help from Coalition's Security Incident Response Team (SIRT), and are using Coalition's included Employee Security Training and simulated phishing emails with every single member of their staff.

Coalition's included security tools can reduce an organization's costs to detect, recover, and contain a breach by over 40%, and are available to all policyholders at no additional cost

Visit victorforagents.com to register or login to Victor for Agents to get a Cyber quote with Coalition.

INDUSTRY

Healthcare

EMPLOYEES

< 25

COMPANY

- Provides dental care for patients across two offices
- Highly regulated industry

RESOLUTION

New regulatory frameworks, including the General Data Protection Regulation (GDPR) and California Consumer Privacy Act (CCPA) require companies to adhere to high standards of data and privacy compliance. Many companies seek guidance on how they comply, and insurance protection in the event that an incident puts them afoul of the regulations.



This document is for illustrative purposes only and is not a contract. It is intended to provide a general overview of the program described. Please remember only the insurance policy can give actual terms, coverage, amounts, conditions and exclusions. Program availability and coverage are subject to individual underwriting criteria.

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