# VICTOR

# **BEYOND THE BOUNDARY: A CLOSER LOOK AT THE SURVEYORS APPLICATION**

Senior Underwriter, Mike Muszynski Senior Underwriter, Jeanine Cole

December 8, 2022

# FIRM INFORMATION

Please list all persons listed person or entity						nship and ownership of eacl s.	
Address:	Address:				Contact Name:		
City:	City:			Contact En	Contact Email:		
State:	Zip:	Coun	nty:	Phone:		Fax:	
Website URL:						-	
	Sole Proprietorship		Corporation	Professional Corporation	Subchap Corpora		
· · · ·	· ·			Year Firm E	- stablished		
officers of cur	rent firm(s) and	dates of	employment (reg	cations for all prin istrations and deg	rees, date an	ers, key personnel, directors d state acquired). If previous dates. Please attach resume	
<ol> <li>A. Please indica officers of cur principal, part</li> <li>B. Are all individ</li> </ol>	rent firm(s) and her, director or o duals above, or	dates of officer of a	employment (reg another firm, indic	cations for all prin istrations and deg ate firm name and s who are in resp	rees, date an employment	d state acquired). If previous	
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#### SURVEYING SERVICES

A. Indicate the approximate percentage of billings reported in Question 4A. derived from each of the following categories: (This section should total 100%)

L				
% Boundary or property surveys	% Topographic surveys			
% Route surveys for engineering projects	% Construction stakeout			
% Photogrammetric surveys	% Hydrographic surveys			
% Geodetic or control surveys	% Quantity surveys			
% Mapping or cartography	% Oil/Gas Well location surveys			
% Other services requiring engineering stamp				
% Subdivision work (Supervision of Plat Plans, Grading and site work, Subdivision roads and streets, curbs, gutters and natural drainage, other subdivision utilities				
% Plans and /or specifications for streets or highways, natural drainage systems, utilities, or building and other structures. Please describe these exposures in detail on a separate sheet.				
B. Of the services listed in 3A, what percentage is performed by subconsultants under contract to you? %				
C. Of the services listed in 3A, what percentage is performed under an engineering seal? %				

#### SURVEYING SERVICES

3. A. Indicate the approximate percentage of billings reported in Question 4A. derived from each of the following categories: (This section should total 100%)

% Boundary or property surveys % Topographic surveys				
% Route surveys for engineering projects % Construction stakeout				
% Photogrammetric surveys	% Hydrographic surveys			
% Geodetic or control surveys	% Quantity surveys			
% Mapping or cartography	% Oil/Gas Well location surveys			
% Other services requiring engineering stamp				
% Subdivision work (Supervision of Plat Plans, Grading and site work, Subdivision roads and streets, curbs, gutters and natural drainage, other subdivision utilities				
% Plans and /or specifications for streets or highways, natural drainage systems, utilities, or building and other structures. Please describe these exposures in detail on a separate sheet.				
B. Of the services listed in 3A, what percentage is performed by subconsultants under contract to you? %				
C. Of the services listed in 3A, what percentage is performed under an engineering seal? %				

#### SURVEYING SERVICES

3. A. Indicate the approximate percentage of billings reported in Question 4A. derived from each of the following categories: (This section should total 100%)

	% Boundary or property surveys	% Topographic surveys			
	% Route surveys for engineering projects	% Construction stakeout			
	% Photogrammetric surveys	% Hydrographic surveys			
	% Geodetic or control surveys	% Quantity surveys			
	% Mapping or cartography	% Oil/Gas Well location surveys			
	% Other services requiring engineering stamp				
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	% Plans and /or specifications for streets or highways, natural drainage systems, utilities, or building and other structures. Please describe these exposures in detail on a separate sheet.				
В. С	Of the services listed in 3A, what percentage is performed by su	ubconsultants under contract to you? %			
C. C	Of the services listed in 3A, what percentage is performed unde	er an engineering seal? %			

#### PROJECTS

 Please indicate the approximate percentage of your total gross billings in Item 4A derived from each project. This section should equal 100%.

Airport Facilities (except terminals)	%	Hotels/Motels	%	Petro/Chemical	%
Airport Terminals	%	Houses/ Single Family Residential	%	Potable Water Systems	%
Amusement Rides	%	Industrial Waste Treatment	%	Real Estate Development	%
Apartments	%	Jails/Justice	%	Recreation/Sports	%
Assisted Living Facilities	%	Landfills/Solid Waste Facilities	%	Roads/Highways	%
Bridges	%	Libraries	%	Schools/Colleges	%
Churches/Religious	%	Manufacturing/Industrial	%	Shopping Centers/Retail/Restaurants	%
Condos/Co-ops	%	Mass Transit	%	Storm Water Systems	%
Convention Centers Arenas/Stadiums	%	Multi-family Residential excl. Condos	%	Tunnels	%
Dams	%	Nuclear/Atomic	%	Warehouses	%
Dormitories	%	Office Buildings/Banks	%	Water/Sewer Pipelines	%
Environmental Remediation	%	Parking Structures	%	Water/Wastewater Treatment	%
Harbors/Piers/Ports	%	Parks/Playgrounds/ Pools	%	Utilities (Gas, Electric, Steam)	%
Hospitals/Health Care	%	Other (specify)			%

# **RISK MANAGEMENT AND LOSS PREVENTION**

#### RISK MANAGEMENT AND LOSS PREVENTION

 A. What percentage of your firm's projects use a written contract? (Describe the circumstances when oral agreements were used and how payment was obtained on a separate sheet.) %

%

- B. What percentage of your firm's written contracts contain specified payment terms?
- C. Does your firm have procedures for monitoring and collecting outstanding fees?
- 8. What percentage of your firm's projects do you engage with your client to produce a documented scope of services and accuracy standards, such as those established by ALTA/ACSM surveys, which are incorporated into the written agreement? %
- What percentage of your firm's projects do you engage in a pre-project planning process that results in a project definition document?
- What percentage of your firm's instruments of service or deliverables are internally or externally peer reviewed prior to their delivery?
- What percentage of your projects with sub-consultants do you receive both a written agreement and insurance certificates evidencing general liability and professional liability coverages?

# **CURRICULUM GUIDE**

## Land Surveyors Edition



School of Risk Management

### Curriculum Guide

Land Surveyors Edition

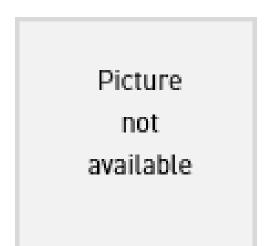
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# **QUESTIONS?**

# **TODAY'S PRESENTERS**

Thanks for joining!





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**THANK YOU**